

Flex2N

Business Continuity Appliance



1-What is Flex2N?

- Flex2N is a redundant datacenter (asynchronous).
- All main Servers (physical or virtual), laptops, DBs, cloud-based apps (i.e. Office 365) of an organization can be backed up incrementally every minute or at the frequency selected within the Flex2N appliance. The unique feature of the Flex2N is that such backed-up servers, can be restored instantly at any time within the same Flex2N appliance and put them into production-mode in case the source server is down.
- Flex2N can be integrated inside a Micro Datacenter as a plug & play Redundant Datacenter.

2-What are the Flex2N key benefits?

- Flex2N automates all backups of all devices and DBs, avoiding any human error in such process and ensuring the latest backups are always available.
- Flex2N restores any server within the same appliance minimizing the Recovery Time and the Recovery Point (RTO/RPO) down to 15 min.
- Flex2N Ensures Business Continuity at a fraction of the cost of a traditional datacenter (synchronous).
- Flex2N is very useful too in case of Malware attack to the main Datacenter as you can always restore servers at the point before they were infected. It can also be used in case of main Datacenter servers upgrade or migration project, ensuring production is up at the Flex2N whilst conducting such upgrade.

3-What market needs are solved?

- **76%** of companies do not conduct or don't have useful backups. **61%** of them won't be able to restore data, and the other **15%** will restore just partially. The other **24%** will need **5 weeks** in average to restore data.
- Flex2N allows and ensure instant business continuity in a very cost-effective way.

4-What are Flex2N main target customers?

- Mainly SMEs, private or public administration (industrial, financial, commercial) with an approx. Sales range from \$10M to \$1Bn. In general, all those organizations that do not have dedicated cybersecurity Departments.
- Subsidiaries or daughter companies of large corporations (industrial, financial, energy...)
- Production Departments of Industrial, Energy, Petrochemical, Oil&Gas, Automotive, Food&Beverage: for their production system as SCADA, robots, PLCs. CNCs.

5-Which are Flex2N competitors?

Despite there are other solutions for Backup (some more basic some others over-engineered with much higher cost), Flex2N is unique because not only automates the backup processes but also restores any backed up server with full functionality within the same appliance, in a very simplified way.

6-What models are available?

Flex2N is available from 2TB up to 360TB and beyond. Solutions are scalable and very cost effective.

7-How quick can I put my Flex2N operations?

Flex2N can be instantly deployed. It is plug and play. Is very easy to configure.



8-Where is Flex2N installed?

FlexShield can be installed on-premise (taking advantage of the fast Ethernet network in-house) or off-site (i.e. in another site of the customer or in a COLO datacenter) or both (to benefit from deduplication –file compression- and local fast restore of servers).